

**THOMAS AQUINAS COLLEGE**

**Financial Statements**

**For the Years Ended June 30, 2021 and 2020**

**with**

**Independent Auditors' Report**

# ALMICH & ASSOCIATES

---

Certified Public Accounting and Business Services

## INDEPENDENT AUDITORS' REPORT

To the Board of Governors of  
Thomas Aquinas College:

We have audited the accompanying financial statements of Thomas Aquinas College (a California not-for-profit corporation), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Thomas Aquinas College as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Almich & Associates*

Lake Forest, California  
November 8, 2021

**THOMAS AQUINAS COLLEGE**  
**Statements of Financial Position**  
**June 30, 2021 and 2020**

**Assets**

	2021	2020
<b>Current assets:</b>		
Cash and cash equivalents	\$ 5,246,156	\$ 899,929
Marketable and other securities	-	2,002,700
Accounts receivable, net of allowance for doubtful accounts of \$25,800 for 2021 and 2020	447,258	216,503
Current portion of gifts and grants receivable	1,845,370	2,728,127
Prepaid expenses and other	1,183,457	1,116,799
Total current assets	8,722,241	6,964,058
<b>Long-term assets:</b>		
Cash and cash equivalents restricted for purchases of property, plant and equipment	7,076,404	11,221,103
Cash restricted for endowment	-	3,720,980
Student loans receivable, net of allowance for doubtful accounts of \$107,535 for 2021 and 2020	297,624	264,583
Gifts and grants receivable, net of current portion and present value discount	1,035,061	1,394,685
Property, plant and equipment, net of accumulated depreciation and amortization of \$40,440,058 for 2021 and \$37,171,340 for 2020	91,424,343	84,780,157
Interests in producing oil and gas properties	2,132,000	2,132,000
Assets held in trusts and gift annuities	3,472,115	3,281,051
Marketable and other securities	32,006,102	21,444,135
Real properties held for sale	-	1,420,894
Total long-term assets	137,443,649	129,659,588
Total assets	\$ 146,165,890	\$ 136,623,646

See notes to financial statements

**THOMAS AQUINAS COLLEGE**  
**Statements of Financial Position**  
**June 30, 2021 and 2020**

**Liabilities and Net Assets**

	2021	2020
Current liabilities:		
Accounts payable	\$ 941,393	\$ 844,736
Accrued expenses	1,550,329	684,914
Prepaid tuition and room deposits	1,381,293	701,399
Current portion of obligations under trusts and gift annuities	170,544	185,968
Current portion of long-term debt	135,000	858,796
Total current liabilities	4,178,559	3,275,813
Long-term liabilities:		
Obligations under trusts and gift annuities, net of current portion	1,596,665	1,614,649
Long-term debt, net of current portion	5,026,088	10,307,292
Paycheck Protection Program loan	1,860,310	1,860,310
Total long-term liabilities	8,483,063	13,782,251
Total liabilities	12,661,622	17,058,064
Net assets:		
Without donor restrictions	93,012,289	79,055,919
With donor restrictions	40,491,979	40,509,663
Total net assets	133,504,268	119,565,582
Total liabilities and net assets	\$ 146,165,890	\$ 136,623,646

See notes to financial statements

**THOMAS AQUINAS COLLEGE**  
**Statement of Activities**  
**For the Year Ended June 30, 2021**

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, gains and other support:			
Tuition	\$ 11,815,538	\$ -	\$ 11,815,538
Auxiliary enterprises	4,368,730	-	4,368,730
Gifts and grants	9,576,789	3,237,653	12,814,442
Oil/gas royalty and working interest	132,223	-	132,223
Gain on investments:			
Dividends and interest	5,004	418,338	423,342
Realized gain on marketable and other securities, net	1,814	412,272	414,086
Unrealized gain on marketable and other securities, net	3,515	4,022,741	4,026,256
Other gains and support	12,381,447	-	12,381,447
Total revenues, gains and other support	38,285,060	8,091,004	46,376,064
Net assets released from restrictions	8,108,688	(8,108,688)	-
	<u>46,393,748</u>	<u>(17,684)</u>	<u>46,376,064</u>
Expenses:			
Instruction	7,740,733	-	7,740,733
Administration	2,006,818	-	2,006,818
Student recruitment	1,083,655	-	1,083,655
Development	2,591,298	-	2,591,298
Operations and maintenance	4,449,816	-	4,449,816
Student financial aid	5,537,624	-	5,537,624
Interest and fees on debt	406,390	-	406,390
Auxiliary enterprises	5,152,791	-	5,152,791
Depreciation and amortization	3,268,718	-	3,268,718
Other	199,535	-	199,535
Total expenses	<u>32,437,378</u>	<u>-</u>	<u>32,437,378</u>
Change in net assets	13,956,370	(17,684)	13,938,686
Net assets, beginning of year	79,055,919	40,509,663	119,565,582
Net assets, end of year	<u>\$ 93,012,289</u>	<u>\$ 40,491,979</u>	<u>\$ 133,504,268</u>

See notes to financial statements

**THOMAS AQUINAS COLLEGE**  
**Statement of Activities**  
**For the Year Ended June 30, 2020**

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, gains and other support:			
Tuition	\$ 11,103,885	\$ -	\$ 11,103,885
Auxiliary enterprises	3,154,450	-	3,154,450
Gifts and grants	7,147,594	1,904,452	9,052,046
Oil/gas royalty and working interest	166,883	-	166,883
Gain on investments:			
Dividends and interest	22,909	564,978	587,887
Realized gain (loss) on marketable and other securities, net	(4,213)	333,884	329,671
Unrealized loss on marketable and other securities, net	(3,570)	(661,841)	(665,411)
Other gains and support	396,363	-	396,363
Total revenues, gains and other support	21,984,301	2,141,473	24,125,774
Net assets released from restrictions	4,621,894	(4,621,894)	-
	26,606,195	(2,480,421)	24,125,774
Expenses:			
Instruction	7,406,329	-	7,406,329
Administration	1,734,769	-	1,734,769
Student recruitment	1,032,701	-	1,032,701
Development	2,416,822	-	2,416,822
Operations and maintenance	3,627,723	-	3,627,723
Student financial aid	4,241,665	-	4,241,665
Interest and fees on debt	472,712	-	472,712
Auxiliary enterprises	4,286,866	-	4,286,866
Depreciation and amortization	3,148,825	-	3,148,825
Other	114,631	-	114,631
Impairment of interests in producing oil and gas properties	359,972	-	359,972
Total expenses	28,843,015	-	28,843,015
Change in net assets	(2,236,820)	(2,480,421)	(4,717,241)
Net assets, beginning of year	81,292,739	42,990,084	124,282,823
Net assets, end of year	\$ 79,055,919	\$ 40,509,663	\$ 119,565,582

See notes to financial statements

**THOMAS AQUINAS COLLEGE**  
**Statements of Cash Flows**  
**For the Years Ended June 30, 2021 and 2020**

	2021	2020
Cash flows from operating activities:		
Change in net assets	\$ 13,938,686	\$ (4,717,241)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Gift - real properties	-	(220,894)
Depreciation and amortization	3,268,718	3,148,825
Unrealized loss (gain) on marketable and other securities, net	(4,026,256)	665,411
Gain on Paycheck Protection Program loan forgiveness	(1,860,310)	-
Changes in assets and liabilities:		
Accounts receivable, net	(230,755)	(116,484)
Student loans receivable, net	(33,041)	(8,895)
Gifts and grants receivable, net	1,242,381	5,999,741
Prepaid expenses and other	(66,658)	(608,854)
Assets held in trusts and gift annuities	(191,064)	(18,359)
Accounts payable	96,657	213,853
Accrued expenses	865,415	(21,361)
Prepaid tuition and room deposits	679,894	(70,393)
Obligations under trusts and gift annuities	(33,408)	(3,336)
Net cash provided by operating activities	13,650,259	4,242,013
Cash flows from investing activities:		
Net purchases of marketable and other securities	(4,533,011)	(850,320)
Purchases of property, plant and equipment	(9,912,904)	(4,947,974)
Proceeds from sale of real properties	1,420,894	-
Net cash used by investing activities	(13,025,021)	(5,798,294)
Cash flows from financing activities:		
Principal repayments on long-term debt	(6,005,000)	(135,000)
Proceeds from Paycheck Protection Program loan	1,860,310	1,860,310
Proceeds from long-term debt	-	1,000,000
Net cash provided (used) by financing activities	(4,144,690)	2,725,310
Net increase (decrease) in cash, cash equivalents and restricted cash	(3,519,452)	1,169,029
Cash, cash equivalents, and restricted cash at beginning of year	15,842,012	14,672,983
Cash, cash equivalents, and restricted cash at end of year	\$ 12,322,560	\$ 15,842,012
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 412,836	\$ 424,097
Cash paid for income taxes	\$ -	\$ -

See notes to financial statements

**THOMAS AQUINAS COLLEGE**  
**Notes to Financial Statements**  
**June 30, 2021 and 2020**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Organization*

Thomas Aquinas College (the College) is a Catholic nonprofit educational institution with two campuses located in Santa Paula, California and Northfield, Massachusetts. The College offers an integrated liberal arts program based on a study of the Great Books. The College is primarily funded by tuition, room and board charges, and gifts.

*Basis of Accounting*

The financial statements of the College have been prepared on the accrual basis of accounting.

*Basis of Presentation*

Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the College and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed stipulations.

Net assets with donor restrictions – Net assets subject to donor-imposed stipulations that need to be maintained permanently by the College or whose restrictions will be met either by the actions of the College or the passage of time.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed stipulations. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

As of June 30, 2021 and 2020, net assets with donor restrictions that are available for certain operations and facility improvements of the College amounted to \$17,537,433 and \$20,648,770, respectively, and net assets restricted in perpetuity amounted to \$22,954,546 and \$19,860,893, respectively. The income from net assets restricted in perpetuity is classified as restricted and is expendable to primarily support student financial aid, library operations, and the St. Vincent de Paul Lecture Series.

Net assets released from restrictions for the years ended June 30, 2021 and 2020 were as follows:

	<u>2021</u>	<u>2020</u>
Appropriated for endowment spending	\$ 1,186,650	\$ 1,228,231
Facilities	6,922,038	3,393,663
	<u>\$ 8,108,688</u>	<u>\$ 4,621,894</u>



### *Cash and Cash Equivalents*

The College considers cash equivalents to be only those investments with original maturities of three months or less. Cash equivalents consist of certificates of deposit, money market funds and treasury bills as of June 30, 2021 and 2020.

### *Accounts and Student Loans Receivable*

Accounts and student loans receivable are recorded at the net realizable value expected to be received from students or third-party payors and are not collateralized. The allowance for doubtful accounts associated with the College's accounts and student loans receivable is management's best estimate based upon historical experience. As of June 30 of each year, classes are not in session and, therefore, all of the College's receivables are fully-earned. Management continually monitors and adjusts its allowance associated with the College's receivables to address any credit risks associated with the accounts and student loans receivable. When uncertainty exists as to the collection of receivables, the College records an allowance for doubtful accounts and a corresponding charge to bad debt expense.

### *Revenue Recognition*

The College recognizes revenue in accordance with *Accounting Standards Codification (ASC) Topic 606, Revenue from Contracts with Customers*, which provides a five-step model for recognizing revenue from contracts with customers. The College's program is designed to be completed in 4 years. Student tuition and room and board charges are billed on a semester-by-semester basis and earned evenly over the semester. Prepaid tuition and room deposits represent cash collected in excess of tuition and room and board charges billed as of the statement of financial position date; these amounts are applied to future tuition and room and board charges should the student remain active; if not, the monies are refunded.

The College adopted *ASC Topic 606, Revenue from Contracts with Customers* effective July 1, 2020; no transition adjustment was recognized. The implementation of *ASC Topic 606* had no material effect upon the College's financial statements.

Gifts and grants are recognized as revenue when they are received or unconditionally pledged to the College. Unconditional pledges to give to the College are reflected as gifts and grants receivable. The College reports gifts of cash and other assets as support with donor restrictions if the donor places limitations on the use of the donated asset. Gifts of assets other than cash are recorded at estimated fair value at the date of the gift.

### *Assets Held in Trusts and Gift Annuities and Obligations Under Trusts and Gift Annuities*

Assets held in trusts include assets in irrevocable trusts. The College has been named trustee for these trusts by the donors. The trust assets are being invested in various investment securities and are reflected at estimated fair market value on the accompanying statements of financial position.

Under certain of the trusts, the donors are the life beneficiaries and will receive payments per annum from the net income of the trust or a fixed percentage of the fair market value of the trust assets, as stipulated in trust agreements. An amount equal to the estimated present value of the liability for the annuity payables has been recorded as an obligation under trusts and gift annuities on the accompanying statements of financial position. The estimated present values as of June 30, 2021 and 2020, were calculated using appropriate Internal Revenue Service (IRS) regulations. The College has been named the remainder beneficiary or co-beneficiary of all trusts. The fair market value of the trust assets at June 30, 2021 and 2020 was \$911,391 and \$1,136,703, respectively.

Certain trust agreements require that income of the trusts be added to and become principal, and that the trustee shall from time to time apply, for the benefit of the beneficiaries, such amounts as needed for tuition and room and board at the College. These trusts will terminate upon the beneficiaries graduation from the College, or upon the beneficiaries reaching a certain age, as stipulated in the trust agreements. The College has been named the remainder beneficiary of these trusts. The fair market value of the trust assets at June 30, 2021 and 2020 was \$263,604 and \$216,799, respectively.

In addition, the College has a gift annuity plan under which the donors are the life beneficiaries and will receive payments calculated in accordance with the plan. An amount equal to the estimated present value of the liability for the annuity payable has been recorded as an obligation under trusts and gift annuities on the accompanying statements of financial position. The discount rate and actuarial assumption (life expectancy) used in calculating the estimated present value is based on the 2000CM Mortality Table and IRS discount rate of each annuity. The fair market value of the gift annuity assets at June 30, 2021 and 2020 was \$2,297,120 and \$1,927,549, respectively.

#### *Real Properties Held for Sale*

As of June 30, 2020, the College held real properties of \$1,420,894; the College sold these properties during the year ended June 30, 2021 for the same amount.

#### *Marketable and Other Securities*

The College invests in various investment securities. Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value with gains and losses included in the statements of activities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the College's account balances and the amounts reported in the statements of financial position.

#### *Endowment*

The College's endowment funds are all donor restricted and primarily support student financial aid, library operations, and the St. Vincent de Paul Lecture Series. The College's endowment funds are managed by an independent investment firm selected and overseen by the Investment Committee of the Board of Governors. The endowment's securities are held by an independent custodian. The investment objectives are to maintain a well-diversified account with quality securities and cash equivalents, with an emphasis on preservation of capital coupled with long term growth of principal with income sufficient to meet the College's spending policies.

The College's policy is to retain within the endowment any dividend or interest income earned by endowment funds. On September 30 of each year, an amount equal to a percentage of the average market value of the endowment fund on June 30 of the preceding three fiscal years will be transferred from the endowment fund to the unrestricted fund. The percentage for both of the fiscal years ended June 30, 2021 and 2020 was 5.0%. In so doing, the College has implemented the principles of the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The College has two endowment funds with different donor specified spending policies. Amounts appropriated for spending are included within net assets released from restrictions on the accompanying statements of activities.

When an individual endowment fund explicitly prohibits “under water” distributions, such distributions will not be made. The College considers a fund to be “under water” if the fair value of a fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The College had no underwater endowment funds at June 30, 2021 and 2020.

The changes in endowment net assets for the years ended June 30, 2021 and 2020 were as follows:

	<u>2021</u>	<u>2020</u>
Endowment net assets, beginning of year	\$ 25,165,115	\$ 25,271,321
Contributions	3,093,653	1,743,083
Investment income (loss), net	4,933,984	(621,058)
Amounts appropriated for spending	<u>(1,186,650)</u>	<u>(1,228,231)</u>
Endowment net assets, end of year	<u>\$ 32,006,102</u>	<u>\$ 25,165,115</u>

#### *Interests in Producing Oil & Gas Properties*

The College has a portfolio of oil and gas interests which was recorded at its estimated fair market value at the date of gift. Three of these interests, representing the most significant of the interests received, have been valued by an independent petroleum engineer. These assets are maintained at the lesser of cost or fair market value, as determined on an annual basis by an independent petroleum engineer. As of June 30, 2021 and 2020, the appraisal from an independent petroleum engineer estimated the fair market value of the asset to be approximately \$3,143,000 and \$2,132,000, respectively. The carrying amount of the asset was reduced from \$2,491,972 to the fair market value of \$2,132,000 as of June 30, 2020; the related non-cash impairment charge of \$359,972 is reflected as impairment on interests in producing oil and gas properties on the accompanying 2020 statement of activities.

#### *Income Taxes*

The College is a not-for-profit entity that is exempt from federal income tax pursuant to Internal Revenue Code Section (IRC) 501(c)(3) and the corresponding section of the California Revenue and Taxation Code.

The College has unrelated business income from time to time related to certain of its interests in producing oil and gas properties from time to time. There was no provision for unrelated business income tax for the years ended June 30, 2021 and 2020.

#### *Auxiliary Enterprises*

Auxiliary enterprises consist of bookstore, dormitory and food service operations.

#### *Reclassifications*

Certain amounts in the accompanying 2020 financial statements have been reclassified to confirm with the current year presentation.

### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Accordingly, actual results could differ from those estimates.

### Risks and Uncertainties

The College is subject to risks and uncertainties as a result of the recent novel coronavirus (COVID-19). While management continues to monitor the situation and its financial impact on the College, the extent to which the COVID-19 pandemic ultimately affects the College's financial position, cash flows and results of operations currently remains uncertain.

### Subsequent Events

The College has evaluated subsequent events through the date of the auditors' report, November 8, 2021, which is the date the accompanying financial statements were available to be issued.

### NOTE 2 – GIFTS AND GRANTS RECEIVABLE

Gifts and grants receivable consist of unconditional promises to give cash to the College.

Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using a risk-free rate of 3.0 percent and are being accreted and recognized over the discount period.

Gifts and grants receivable are expected to be collected in the following periods as of June 30, 2021 and 2020:

	<i>Gifts and Grants Receivable as of June 30, 2021</i>			
	General Operations	Facilities	Restricted for Endowment	General Operations
Less than one year	\$ 1,845,370	\$ -	\$ -	\$ 1,845,370
One to five years	1,091,641	-	-	1,091,641
	2,937,011	-	-	2,937,011
Present value discount	(56,580)	-	-	(56,580)
Gifts and grants receivable	<u>\$ 2,880,431</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,880,431</u>

	<i>Gifts and Grants Receivable as of June 30, 2020</i>			
	General Operations	Facilities	Restricted for Endowment	Total
Less than one year	\$ 314,438	\$ 2,000,000	\$ 413,689	\$ 2,728,127
One to five years	1,424,115	-	-	1,424,115
	1,738,553	2,000,000	413,689	4,152,242
Present value discount	(29,430)	-	-	(29,430)
Gifts and grants receivable	<u>\$ 1,709,123</u>	<u>\$ 2,000,000</u>	<u>\$ 413,689</u>	<u>\$ 4,122,812</u>

As of June 30, 2021, approximately 70% of total gifts and grants receivable were due from one donor. Management does not believe that there are any collectability issues associated with the College's gifts and grants receivable.

### NOTE 3 – FAIR VALUE MEASUREMENTS

The College uses a three-tier fair value hierarchy which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted market prices in active markets for identical assets; Level 2, defined as inputs other than quoted prices in active markets that are either observable directly or indirectly through market corroboration, for substantially the full term of the financial instrument; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

Following is a description of the valuation methodologies used for investments measured at fair value at June 30, 2021 and 2020.

*Equity securities:* Securities traded on a national securities exchange (or reported on the NASDAQ national market) are stated at the last reported sales price on the day of valuation.

*Corporate obligations:* The fair value of corporate bonds is estimated using various techniques, which may consider recently executed transactions in securities of the issuer or comparable issuers, market price quotations (where observable), bond spreads, fundamental data relating to the issuer, and credit default swap spreads adjusted for any basis difference between cash and derivative instruments.

*U.S. government obligations:* These securities are normally valued using a model that incorporates market observable data such as reported sales of similar securities, broker quotes, yields, bids, offers, and reference data. Certain securities are valued principally using dealer quotations. These are categorized in level 1 and level 2 of the fair value hierarchy depending on the inputs used and market activity levels for specific securities.

*U.S. agency obligations:* U.S. agency obligations are comprised of agency issued debt. Agency issued debt securities are generally valued in a manner similar to U.S. government securities.

*Short term investments:* Short-term investments generally consist of investments in money market mutual funds. The fair values of money market mutual fund investments are carried at NAV of \$1 per share.

*Commercial mortgage and assets backed securities:* The fair value of commercial mortgage backed securities is estimated based on models that consider the estimated cash flows of each tranche of the entity, establish a benchmark yield, and develop an estimated tranche specific spread to the benchmark yield based on the unique attributes of the tranche.

*Repurchase agreements:* Short-term repurchase agreements are recorded at fair value, which is determined to be amortized cost.

*Exchange-traded funds:* The fair value is at intraday indicative value using most recent value of the fund based on market prices of the underlying securities.

*Collateralized mortgage obligations:* Collateralized mortgage obligations are comprised of mortgage pass-throughs. Mortgage pass-throughs include to-be-announced (TBA) securities and mortgage pass-through certificates. TBA securities and mortgage pass-throughs are generally valued using dealer quotations.

*Municipals:* Municipals are fixed income bonds that are normally valued based on quotes and active trades of similar securities as well as reviews of current economic conditions, market psychology, trading levels, spread relationships and the slope of the yield curve.

*Equity securities – private companies:* Valued at book value per share.

*Certificates of deposit:* Fair values are estimated to approximate deposit account balances, payable on demand, as no discounts for credit quality or liquidity were determined to be applicable.

The following tables set forth by level, within the fair value hierarchy, the College's marketable and other securities and assets held in trusts and gift annuities at fair value as of June 30, 2021 and 2020. Classification within the fair value hierarchy table is based on the lowest level of any input that is significant to the fair value measurement.

	2021	Total	Fair Value Measurements at Reporting Date Using		
			Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<i>Marketable securities and other:</i>					
Equity securities	\$	21,315,700	\$ 21,315,700	\$ -	\$ -
Corporate obligations		3,884,936	-	3,884,936	-
U.S. government obligations		2,249,959	-	2,249,959	-
U.S. agency obligations		1,834,000	-	1,834,000	-
Short term investments		982,700	982,700	-	-
Commercial mortgage securities		570,202	-	570,202	-
Asset backed securities		553,285	-	553,285	-
Exchange-traded funds		241,510	241,510	-	-
Repurchase agreements		171,384	-	171,384	-
Equity securities - private companies		75,050	-	-	75,050
Collateralized mortgage obligations		70,653	-	70,653	-
Municipals		56,722	-	56,722	-
		<u>\$ 32,006,102</u>	<u>\$ 22,539,910</u>	<u>\$ 9,391,142</u>	<u>\$ 75,050</u>
	2020				
<i>Marketable securities and other:</i>					
Equity securities	\$	10,507,608	\$ 10,507,608	\$ -	\$ -
U.S. government obligations		8,959,875	8,959,875	-	-
Exchange-traded funds		2,179,063	2,179,063	-	-
Corporate obligations		927,267	-	927,267	-
Certificates of deposit		797,972	797,972	-	-
Equity securities - private companies		75,050	-	-	75,050
		<u>\$ 23,446,835</u>	<u>\$ 22,444,518</u>	<u>\$ 927,267</u>	<u>\$ 75,050</u>
Less: current portion		<u>(2,002,700)</u>			
		<u>\$ 21,444,135</u>			

2021	Total	Fair Value Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<i>Assets held in trusts and gift annuities:</i>				
Equity securities	\$ 1,417,007	\$ 1,417,007	\$ -	\$ -
Exchange-traded funds	1,013,202	1,013,202	-	-
Cash	600,276	600,276	-	-
U.S. government obligations	308,314	308,314	-	-
Corporate obligations	107,761	-	107,761	-
Certificates of deposit	25,555	25,555	-	-
	<u>\$ 3,472,115</u>	<u>\$ 3,364,354</u>	<u>\$ 107,761</u>	<u>\$ -</u>
2020	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<i>Assets held in trusts and gift annuities:</i>				
Equity securities	\$ 1,040,319	\$ 1,040,319	\$ -	\$ -
Exchange-traded funds	980,466	980,466	-	-
Certificates of deposit	547,116	547,116	-	-
Corporate obligations	298,570	-	298,570	-
U.S. government obligations	268,465	268,465	-	-
Cash	124,298	-	124,298	-
Equity securities - private companies	21,817	-	-	21,817
	<u>\$ 3,281,051</u>	<u>\$ 2,836,366</u>	<u>\$ 422,868</u>	<u>\$ 21,817</u>

The following table sets forth a summary of changes in the fair value of the College's Level 3 assets for the years ended June 30:

	2021	2020
Balance, beginning of year	\$ 96,867	\$ 139,087
Sales of equity securities	(21,817)	(53,809)
Unrealized gains	-	11,589
Balance, end of year	<u>\$ 75,050</u>	<u>\$ 96,867</u>

#### NOTE 4 – PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are either stated at purchase cost or the estimated fair market value at date of gift and consisted of the following at June 30:

	<u>2021</u>	<u>2020</u>
Land	\$ 10,089,980	\$ 10,039,815
Buildings and improvements	101,571,508	99,742,659
Equipment and artwork	8,406,935	7,767,137
Library books	691,719	627,484
	<u>120,760,142</u>	<u>118,177,095</u>
Less: accumulated depreciation and amortization	<u>(40,440,058)</u>	<u>(37,171,340)</u>
	80,320,084	81,005,755
Construction in progress	11,104,259	3,774,402
	<u>\$ 91,424,343</u>	<u>\$ 84,780,157</u>

Depreciation and amortization expense was \$3,268,718 and \$3,148,825 for the years ended June 30, 2021 and 2020, respectively.

It is the College's policy to capitalize all additions with a purchase cost or estimated fair market value at date of gift of \$2,000 or more. Depreciation and amortization is computed on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings and improvements	30 years
Equipment	5 - 10 years
Library books	10 years

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. When such factors indicate that assets should be evaluated for possible impairment, management would prepare an analysis comparing the carrying value of the assets to future undiscounted cash flows of the underlying assets. The net book value of the underlying assets is adjusted to fair value if the sum of the expected undiscounted future cash flows is less than book value. To date, management has not identified any such factors pertaining to the College's long-lived assets.

#### NOTE 5 – LONG-TERM DEBT

##### *Note Payable*

The College has a Note Agreement (the Note) with a bank bearing interest at 4.75% prior to June 24, 2020, and with reduced interest of 4.00% effective June 24, 2020. The Note requires monthly payments of interest only with annual principal payments of \$135,000, with final payment due July 1, 2024. Prepayments of principal may be made at any time without penalty. During the year ended June 30, 2021, the College prepaid additional principal of \$5,870,000. The Note is secured by a deed of trust on the College's property. As of June 30, 2021 and 2020, the outstanding balance of the Note was \$3,561,088 and \$9,566,088, respectively.

The Note has certain financial covenants. As of June 30, 2021, the College was in compliance with such covenants.



### *Promissory Note*

The College has a Promissory Note Agreement (the Promissory Note) with a financing institution in the amount of \$5,000,000. On May 1, 2019, the College requested and received the initial advance of \$600,000. Further advance requests may be made in the minimum amount of \$100,000 per request, up to the maximum loan amount of \$5,000,000, from the date of the initial advance of May 1, 2019 until the earlier of (i) a date requested by the financing institution; or (ii) the date which is thirty-six months after the initial advance on May 1, 2019. The initial advance bears interest at 1.5% per annum until May 1, 2022 and requires monthly payments of interest. In April 2020, the College requested and received another advance of \$1,000,000. Following May 1, 2022 until the maturity date of May 1, 2042, the borrowings under the Promissory Note bear a fixed rate equal to the Applicable Treasury Constant Maturity Rate plus 250 basis points or 4.00%, whichever is greater, and requires monthly principal and interest payments with the remaining principal and any accrued but unpaid interest due in full on the maturity date. The Promissory Note is secured by the College's Northfield campus. As of June 30, 2021 and 2020, the outstanding balance of this note was \$1,600,000.

Future maturities of the long-term debt as of June 30, 2021 were as follows:

Year Ending June 30,	
2022	\$ 135,000
2023	209,930
2024	205,254
2025	3,228,481
2026	73,486
Thereafter	<u>1,308,937</u>
	5,161,088
Less: current portion	<u>(135,000)</u>
	<u><u>\$ 5,026,088</u></u>

### *Line of Credit*

The College has a \$5,000,000 line of credit agreement with a bank which matures July 1, 2024. Borrowings bear interest at a variable rate based on prime plus 0.25% and are collateralized by a deed of trust on the College's property. There was no outstanding balance under the line of credit as of June 30, 2021 and 2020.

### NOTE 6 – PAYCHECK PROTECTION PROGRAM LOAN

In February 2021, the College received \$1,860,310 in loan proceeds from a bank pursuant to the U.S. Small Business Administration's (SBA) Paycheck Protection Program under the Coronavirus Aid, Relief, and Economic Securities Act (CARES ACT). Proceeds received under the terms of the loan are subject to partial or full forgiveness provided that the College meets certain spending requirements. In August 2021, the College received full forgiveness of the loan proceeds.

## NOTE 7 – RETIREMENT CONTRIBUTION ARRANGEMENTS FOR EMPLOYEES

The College operates a defined contribution plan (the Plan) under section 403(b) of IRC. Substantially all employees of the College are eligible to participate in the Plan. The College may make matching contributions of 5% of participant's eligible compensation, up to IRS limitations, for participants who make an elective deferral of 5% or more. Prior to April 1, 2020, in order for participants to share in employer matching contributions, the participant must have completed one year of service. Effective April 1, 2020, the service requirement was removed from the Plan. All contributions made to the Plan vest immediately. Total matching contributions to employee selected retirement funds for the years ended June 30, 2021 and 2020 were approximately \$394,000 and \$340,000, respectively.

## NOTE 8 – OTHER GAINS AND SUPPORT

### *Settlement Proceeds*

During the year ended June 30, 2021, the College received approximately \$9,800,000 pertaining to settlement of a dispute; the amount is reflected within other gains and support on the accompanying 2021 statement of activities.

### *Paycheck Protection Program Loan*

In April 2020, the College received approximately \$1,860,000 in loan proceeds from a bank pursuant to the U.S. SBA Paycheck Protection Program under the CARES ACT. Proceeds received under the terms of the loan are subject to partial or full forgiveness provided that the College meets certain spending requirements. The College received full forgiveness of the loan proceeds in February 2021. The amount is reflected within other gains and support on the accompanying 2021 statement of activities.

### *Higher Education Emergency Relief Fund (HEERF)*

During the year ended June 30, 2021, the College was approved for and received approximately \$487,000 in grant funds through the HEERF established under the Coronavirus Response and Relief Supplemental Appropriations Act, 2021. This amount is reflected within other gains and support on the 2021 statement of activities.

## NOTE 9 – LIQUIDITY AND AVAILABILITY

The College's financial assets available within one year of the date of financial position for general expenditures are as follows:

	<u>2021</u>	<u>2020</u>
Cash and cash equivalents	\$ 5,246,156	\$ 899,929
Marketable and other securities	-	2,002,700
Current portion of gifts and grants receivable	1,845,370	314,438
Account receivable, net	447,258	216,503
Endowment payout for use over the next twelve months	1,350,429	1,186,650
	<u>\$ 8,889,213</u>	<u>\$ 4,620,220</u>

The College's practice is to structure its financial assets to be available as its general expenditures, liabilities and obligations come due.

The College's cash and cash equivalents on hand as of June 30, 2021 and 2020 generally reflect a cumulative amount in excess of operational needs. The College has experienced a consistent history of annual tuition, auxiliary enterprises, gift and grants revenues exceeding its operating expenses.

NOTE 10 – EXPENSES BY NATURAL AND FUNCTIONAL CLASSIFICATION

The College's primary service is academic instruction. Natural expenses attributable to more than one functional expense category are allocated based on a variety of cost allocation techniques such as time and effort related to the program and supporting services benefited.

Expenses by natural and functional classification consist of the following for the years ended June 30, 2021 and 2020:

2021	Program Expenses	Management and General Expenses	Fundraising Expenses	Total
Salary, wages and fringe benefits	\$ 12,866,597	\$ 2,830,620	\$ 677,297	\$ 16,374,514
Grants and other assistance	3,185,649	-	-	3,185,649
Occupancy	2,793,742	331,640	20,730	3,146,112
Professional and other services	2,987,735	541,705	102,887	3,632,327
Office supplies and minor equipment	357,794	122,608	158,996	639,398
Interest	365,751	40,639	-	406,390
Depreciation	2,943,953	324,765	-	3,268,718
Other	1,186,582	246,918	350,770	1,784,270
	<u>\$ 26,687,803</u>	<u>\$ 4,438,895</u>	<u>\$ 1,310,680</u>	<u>\$ 32,437,378</u>

2020	Program Expenses	Management and General Expenses	Fundraising Expenses	Total
Salary, wages and fringe benefits	\$ 10,720,986	\$ 3,244,512	\$ 295,013	\$ 14,260,511
Grants and other assistance	2,587,201	-	-	2,587,201
Occupancy	2,500,421	292,680	19,476	2,812,577
Professional and other services	2,251,805	348,302	348,634	2,948,741
Office supplies and minor equipment	351,614	115,052	134,158	600,824
Interest	425,441	47,271	-	472,712
Depreciation	2,835,736	313,089	-	3,148,825
Other	1,163,707	593,565	254,352	2,011,624
	<u>\$ 22,836,911</u>	<u>\$ 4,954,471</u>	<u>\$ 1,051,633</u>	<u>\$ 28,843,015</u>

## NOTE 11 – REGULATORY MATTERS

The College is subject to extensive regulation by federal and state governmental agencies and accrediting bodies. In particular, the Higher Education Act (the Act) and the regulations promulgated thereunder by the U.S. Department of Education (ED) subject the College to significant regulatory scrutiny on the basis of numerous standards that schools must satisfy in order to participate in the various federal student financial assistance programs under Title IV of the Act. These standards include, among others, financial responsibility and student default rates. Ineligibility to participate in the Title IV programs would have a material adverse effect on the College's enrollments, revenue and results of operations.

Institutions participating in Title IV programs are required by ED to demonstrate financial responsibility. ED determines an institution's financial responsibility through the calculation of a composite score based upon certain financial ratios as defined in regulations. Institutions receiving a composite score of 1.5 or greater are considered fully financially responsible. Institutions receiving a composite score between 1.0 and 1.4 are subject to additional monitoring. Institutions receiving a composite score below 1.0 are required to submit financial guarantees in order to continue participation in the Title IV programs. As of June 30, 2021 and 2020, and for the years then ended, the College's composite score was 3.0 and 2.2, respectively.

For each federal fiscal year, ED calculates a rate of student defaults for each educational institution known as a "cohort default rate." Under certain defined circumstances, an institution may lose its eligibility to participate in some or all Title IV programs. As of June 30, 2021 and 2020, management believes that the College was in compliance with ED's requirements concerning its cohort default rate.

As a result of operating in a highly regulated industry, the College may be subject from time to time to audits, investigations, claims of noncompliance or lawsuits by governmental agencies, regulatory bodies, or other third parties. While there can be no assurance that such matters will not occur and if they do occur will not have a material adverse effect on the College's business, results of operations or financial condition, management believes that the College has complied with all regulatory requirements.

On November 1, 2016, ED published regulations on the topic of borrower defense to repayment which went into effect in October 2018. On September 23, 2019, ED published regulations on this topic which will largely become effective July 1, 2020. The regulations allow a borrower to assert a defense to repayment based upon defined criteria and establish certain triggers which would require an institution to provide ED with additional reporting and/or financial guarantees. Management believes that the College is in compliance with the applicable regulations in all material respects.

## NOTE 12 – CONCENTRATION OF CREDIT RISK

As of June 30, 2021 and 2020, the College had cash deposits with financial institutions in excess of the federally insured amount, as well as investment securities. Management does not believe the College is exposed to any significant credit risks on its cash or investments.